

How does the Subconscious Mind Play a Role in the Academic Success of Students?

Anita Malik* and Bapan Saren

Department of Education, Jadavpur University, Kolkata, India

*Corresponding author: anitamalik2098@gmail.com

Received: 27-12-2024

Revised: 11-03-2025

Accepted: 25-03-2025

ABSTRACT

This paper examines the subconscious mind's significant impact on academic success, focusing on beliefs, habits, emotions, and cognitive functions. It explores how subconscious beliefs, often formed in childhood, influence self-concept, motivation, and academic aspirations, with positive beliefs enhancing self-efficacy and negative beliefs diminishing performance. The paper highlights the role of subconscious habits, like consistent study routines, in fostering effective learning. It discusses the importance of emotional regulation in stress management and academic outcomes, advocating mindfulness and visualization techniques. The influence of the subconscious on cognitive processes such as memory retention and problem-solving is also addressed. The paper provides practical strategies for educators and students, including positive reinforcement, affirmations, and goal setting, to harness the subconscious mind for improved academic performance.

Keywords: Subconscious mind; Academic success; Emotional regulation; Subconscious beliefs; Positive reinforcement

Our mind is our most precious possession. It is always with us, but its most amazing powers will be ours only when we have learned how to use it. We think with our conscious mind, and whatever we habitually think sinks into our subconscious mind, which then creates according to the nature of our thoughts. The subconscious mind is the seat of our emotions. As conceptualized by early psychologists like Sigmund Freud, the subconscious mind refers to the part of our mental processes that operate below the level of conscious awareness, influencing our thoughts, behaviors, and emotions profoundly (Freud, 1920). Unlike the conscious mind, which engages in deliberate and rational decision-making, the subconscious mind functions automatically, storing our experiences, memories, and learned behaviors. These stored elements then shape how we perceive the world and respond to various situations (Jung, 1933). Subconsciously activated goals have been shown to influence a person's

perceptions, moods, decisions, and behavior in nearly all aspects of life (Bargh & Chartrand, 1999; Chartrand & Bargh, 2002).

According to Smith and Johnson (2010), the subconscious mind acts as a vast reservoir of information, continuously processing and storing data that the conscious mind may overlook. This reservoir plays a critical role in the formation of habits and routines, which are often enacted without conscious thought due to repeated reinforcement over time (Miller, 2005). Additionally, the subconscious mind is central to emotional regulation. Emotions such as fear, confidence, and motivation are deeply embedded within the subconscious, often dictating how individuals react to academic and social challenges (Brown, 2012).

How to cite this article: Malik, A. and Saren, B. (2025). How does the Subconscious Mind Play a Role in the Academic Success of Students?. *Educational Quest: An Int. J. Edu. Appl. Soc. Sci.*, 16(01): 27-35.

Source of Support: None; **Conflict of Interest:** None



Moreover, the subconscious mind houses core beliefs and values, typically established during childhood, which shape an individual's self-concept and world-view (Davies, 2008). Depending on their nature, these ingrained beliefs can either facilitate or hinder academic and personal success (Taylor, 2014). The subconscious is also critical in memory retention and retrieval, influencing decision-making and problem-solving abilities by providing access to a vast store of past experiences (Harris, 2009). Ultimately, the subconscious mind's influence on behavior, beliefs, and emotions underscores its foundational role in shaping an individual's actions and outcomes (Evans & Taylor, 2018). The subconscious mind plays a crucial role in shaping academic success, as it significantly influences students' motivation, self-efficacy, and emotional resilience. Research indicates that the beliefs and attitudes stored in the subconscious mind, often developed during early childhood, can profoundly affect a student's perception of their academic abilities (Bandura, 1997). For instance, students who subconsciously hold positive beliefs about their competence and intelligence are more likely to approach academic challenges with confidence and persistence, leading to better outcomes (Dweck, 2006).

Moreover, the subconscious mind is integral to habit formation, which is essential for academic success. Repeated behaviors, such as consistent study routines and time management practices, are often driven by subconscious programming, enabling students to perform these tasks automatically without requiring conscious effort (Miller, 2005). This automaticity allows students to conserve cognitive resources, which can then be allocated to more complex problem-solving tasks, thereby enhancing academic performance (Baumeister & Tierney, 2011).

Emotional regulation, another key aspect of the subconscious mind, also plays a significant role in academic success. The ability to manage stress, anxiety, and other negative emotions, which are often subconsciously mediated, is critical in maintaining focus and perseverance in the face of academic pressures (Gross, 2002). Students who can effectively regulate their emotions are better equipped to navigate the challenges of academic

life, leading to improved performance and overall success (Duckworth & Seligman, 2005).

In summary, the subconscious mind's influence on beliefs, habits, and emotional regulation makes it a critical determinant of academic success. By understanding and harnessing the power of the subconscious, students can improve their academic outcomes and achieve their educational goals (Murphy, 2000).

The Connection Between Subconscious Beliefs and Academic Performance

Pre-experiences, societal expectations, and personal beliefs that are stored in the subconscious mind significantly shape a student's self-concept and academic goals. These beliefs are often formed during childhood and adolescence, influenced by parents, teachers, peers, and the broader cultural context (Bandura, 1997). For instance, a student who is consistently praised for their intelligence may develop a subconscious belief that they are inherently capable, which can lead to higher academic aspirations and a stronger commitment to achieving their goals (Dweck, 2006). Conversely, students who internalize negative feedback or experience repeated failure may subconsciously believe they are less capable, leading to lower self-esteem and diminished academic ambitions (Tafarodi & Swann, 2001). These subconscious beliefs act as a lens through which students interpret their academic experiences, affecting how they perceive challenges, setbacks, and their overall potential for success.

Subconscious beliefs also play a crucial role in developing a student's sense of self-efficacy and intrinsic motivation, both of which are key factors in academic achievement. Self-efficacy, defined as the belief in one's ability to succeed in specific situations, is deeply rooted in the subconscious and is often shaped by past experiences of success or failure (Bandura, 1997). When students have strong subconscious beliefs in their capabilities, they are more likely to set challenging goals, persist in the face of difficulties, and ultimately achieve higher academic performance (Schunk & Pajares, 2002). Intrinsic motivation, the inner drive to engage in tasks for the sake of personal satisfaction rather than external rewards, is similarly influenced by subconscious beliefs. Students who believe that their

efforts will lead to meaningful outcomes are more likely to engage deeply in their studies, leading to better learning outcomes (Ryan & Deci, 2000).

These connections between subconscious beliefs, self-efficacy, and motivation illustrate the profound impact that the subconscious mind can have on a student's academic performance. By fostering positive beliefs and addressing negative ones, educators and parents can help students develop the confidence and motivation needed to succeed academically.

Influence of Subconscious Habits on Study Patterns

Subconscious programming plays an important role in forming daily habits, including those related to time management, study routines, and focus. Habits are behaviors that have been repeated so often that they become automatic, bypassing conscious decision-making and becoming ingrained in the subconscious mind (Duhigg, 2012). For students, productive study habits such as regularly scheduled study sessions, consistent time management, and focused attention are often the result of positive subconscious conditioning. These habits are typically developed over time through repeated actions, often influenced by external factors like parental guidance, educational environments, and peer behaviors (Wood & Neal, 2007). Subconscious achievement pursuit is adaptive because it operates effectively even when information processing resources are scarce, and it frees up space in conscious memory so that more of its capacity can be dedicated to task performance (Bargh *et al.* 2001; Chen & Latham, 2014; Stajkovic *et al.* 2006). Once these behaviors are embedded in the subconscious, they can significantly enhance academic performance by creating a structured and efficient approach to studying, minimizing procrastination, and improving information retention (Zimmerman, 2008).

Just as productive habits can enhance academic success, negative subconscious habits can hinder it. These may include procrastination, poor time management, and a lack of focus, all of which can become deeply ingrained through repeated behaviors or as a response to stress and anxiety (Steel, 2007). Identifying and altering these negative habits requires conscious effort and strategies

aimed at reprogramming the subconscious mind. Cognitive-behavioural techniques, such as mindfulness, self-monitoring, and habit-reversal training, are effective in this regard (Kazantzis, Reinecke, & Freeman, 2010). Mindfulness practices, for example, help students become more aware of their automatic behaviours and thoughts, allowing them to intervene and consciously choose more productive actions (Shapiro, Carlson, Astin, & Freedman, 2006). Additionally, setting specific, actionable goals and using positive reinforcement can gradually replace negative habits with more constructive ones, ultimately leading to improved academic outcomes (Gollwitzer & Sheeran, 2006).

By understanding the influence of subconscious habits on study patterns, students and educators can develop strategies to foster positive and break negative behaviors, thereby enhancing academic performance.

How subconscious mind balance Emotional Regulation and Stress Management among students

Subconscious emotions, including fears, anxieties, and stress, can have a profound impact on academic performance. These emotions are often rooted in past experiences and can operate below the level of conscious awareness, subtly influencing a student's behavior and cognitive processes (Gross, 2002). For instance, a student who has internalized a fear of failure may subconsciously avoid challenging tasks, leading to procrastination and poor academic outcomes (Pekrun, Goetz, Titz, & Perry, 2002). Similarly, chronic stress, which is often driven by subconscious anxieties, can impair cognitive functions such as memory, attention, and problem-solving abilities, all of which are critical for academic success (Vogel & Schwabe, 2016). These subconscious emotional patterns can create a feedback loop, where poor performance reinforces negative emotions, further hindering academic achievement (Zeidner, 1998).

To counteract the negative impact of subconscious emotions on academic performance, strategies such as mindfulness, meditation, and visualization have been shown to be effective in reprogramming the subconscious mind for better stress management. Mindfulness practices, which involve paying attention to the present moment without judgment,

help students become more aware of their emotional states and reduce the automatic, subconscious reactions to stressors (Kabat-Zinn, 2003). Regular meditation has also been found to decrease anxiety and increase emotional resilience by altering the brain's response to stress (Tang, Hölzel, & Posner, 2015). Visualization techniques, where students imagine themselves successfully managing stressful situations, can reprogram the subconscious mind to react more positively to academic challenges (Moran, 2016). These techniques not only help in managing immediate stress but also contribute to long-term emotional regulation, allowing students to approach their studies with greater calmness and confidence.

By incorporating these techniques, students can gain better control over their subconscious emotions, leading to improved academic performance and overall well-being.

Role of the Subconscious in Cognitive Functioning

The subconscious mind plays a vital role in cognitive functioning by influencing various mental processes that occur outside of conscious awareness. One of the primary functions of the subconscious is to manage the vast amount of information that the brain processes every day. This includes filtering sensory inputs, storing memories, and facilitating automatic responses that allow the conscious mind to focus on more complex tasks (Bargh & Morsella, 2008). For example, the subconscious mind is responsible for the automatic recall of learned information, such as multiplication tables or language skills, which are accessed effortlessly during problem-solving or communication (Cleeremans, 2008).

Memory is a key area where the subconscious exerts its influence. While the conscious mind may struggle with recalling specific details, the subconscious stores vast amounts of information, including memories, knowledge, and experiences, which can be retrieved when needed (Schacter, 1996). This retrieval process often occurs without conscious effort, enabling individuals to perform complex tasks like driving a car or playing an instrument, relying on subconscious memory rather than active thinking (Anderson, 2007).

The subconscious also plays a crucial role in creativity and problem-solving. Often, creative

insights or solutions to problems emerge after a period of unconscious processing, sometimes referred to as "incubation" (Sawyer, 2011). This phenomenon occurs because the subconscious mind continues to work on problems even when the conscious mind is at rest, leading to moments of sudden clarity or "aha" moments (Dijksterhuis & Nordgren, 2006). Such unconscious cognitive processes are essential for innovation and complex problem-solving, particularly in academic and professional settings.

Moreover, the subconscious influences decision-making by integrating past experiences, emotions, and intuitive judgments, which guide behaviour without the need for deliberate analysis (Kahneman, 2011). This type of subconscious processing allows for quick and often accurate decisions, especially in situations where time is limited or when the conscious mind is overwhelmed by information (Gigerenzer, 2007).

Overall, the subconscious mind plays an indispensable role in cognitive functioning by managing memory, facilitating automatic responses, enhancing creativity, and aiding decision-making. Its ability to process information and solve problems outside of conscious awareness makes it a powerful and often under appreciated aspect of human cognition.

Subconscious Mind and Goal Setting

Visualization and affirmations are powerful techniques that leverage the subconscious mind to set and achieve academic goals. Visualization involves mentally picturing oneself successfully achieving a goal, which helps create a clear image in the subconscious mind of what success looks like. This mental rehearsal can increase motivation, enhance focus, and prepare the mind to take the necessary steps toward achieving the goal (Holmes & Collins, 2001). By repeatedly visualizing the desired outcome, students can strengthen the neural pathways associated with that success, achieving the goal feel more attainable and real (Driskell, Copper, & Moran, 1994). Affirmations, on the other hand, involve the repetition of positive statements related to one's abilities and potential. These affirmations work by gradually reprogramming the subconscious mind to adopt a more positive and confident self-concept, which can counteract

negative beliefs and self-doubt (Harris, 2009). When students regularly use affirmations, they begin to internalize these positive statements, which can lead to improved self-efficacy and a greater willingness to engage in challenging academic tasks (Cohen & Sherman, 2014).

For sustained success, it is crucial to ensure that conscious academic goals are aligned with the subconscious mind's beliefs and desires. If there is a disconnect between what a student consciously wants to achieve and what their subconscious mind believes is possible or desirable, the student may experience internal conflict, leading to procrastination, self-sabotage, or lack of motivation (Keller & Bless, 2008). Aligning conscious goals with subconscious desires involves understanding and addressing any limiting beliefs or fears that reside in the subconscious mind. This alignment can be achieved through introspection, self-reflection, and techniques such as journaling or therapy, which help bring subconscious beliefs to the surface (McGonigal, 2011). When conscious goals are in harmony with the subconscious mind, students are more likely to experience a sense of flow and intrinsic motivation, making it easier to persist in their efforts and achieve their academic aspirations (Deci & Ryan, 2000).

By using visualization and affirmations to reinforce positive beliefs and ensure alignment between conscious goals and subconscious desires, students can harness the full power of their subconscious mind to achieve academic success.

Visualization and Academic Success

Visualization plays a crucial role in academic success by leveraging the power of the subconscious mind. When students use visualization techniques, they vividly imagine themselves achieving specific academic goals, such as passing exams or mastering challenging subjects. This mental rehearsal is effective because the subconscious mind does not differentiate between real and imagined experiences. By repeatedly visualizing success, students create neural pathways that make these achievements feel more attainable, thereby reducing anxiety and enhancing confidence. Over time, this practice helps build a positive mindset, reinforcing self-belief and increasing motivation.

Research supports the benefits of visualization in educational settings. Schuster, Grit, and Rick (2011) found that students who practiced visualization before exams experienced lower anxiety levels and better performance compared to those who did not. While visualization is commonly used in sports psychology, its application in academics is gaining recognition for improving performance.

Additionally, setting clear and specific academic goals is essential for directing the subconscious mind towards success. When students establish well-defined goals, such as achieving a particular grade or completing a project by a certain deadline, they provide their subconscious mind with a clear focus. This clarity helps filter out distractions and prioritize tasks aligned with the goals. Breaking down larger goals into smaller, manageable steps makes the overall objective seem less daunting and more achievable, which reduces procrastination and enhances focus. Locke and Latham's (2002) Goal Setting Theory underscore the importance of specific and challenging goals in improving performance, highlighting how goal-setting contributes to academic success (Zimmerman, 2008).

Behavioral Conditioning and Academic Performance

Positive reinforcement is a key technique in behavioral conditioning that significantly influences academic performance by shaping a positive attitude towards learning. This approach involves providing rewards or praise in response to desirable behaviors, thereby encouraging their repetition. For students, positive reinforcement can be applied through various means such as verbal praise, rewards for achieving academic milestones, or personal satisfaction from completing tasks. This practice conditions the subconscious mind to associate academic effort with positive outcomes, boosting motivation and reinforcing a constructive learning attitude. Affirmations, as a form of positive reinforcement, further support this process by fostering self-belief and confidence. Regularly repeating positive affirmations helps students overcome self-doubt and strengthens their commitment to academic goals. Research indicates that both positive reinforcement and affirmations are effective in enhancing motivation and reducing anxiety, which in turn improves

academic performance (Schunk & Zimmerman, 2008).

To address and overcome negative patterns such as procrastination and fear of failure, reprogramming the subconscious mind is essential. Cognitive restructuring is a valuable strategy for this purpose, involving the identification and modification of negative thought patterns. By challenging and replacing self-defeating thoughts with positive, constructive ones, students can alter their subconscious beliefs and reduce anxiety associated with academic tasks (Bandura, 1997). Habit formation also plays a crucial role; creating and adhering to structured study routines can replace procrastination with productive behaviors. Additionally, techniques such as visualization and mindfulness help students focus on positive outcomes and manage stress effectively. Implementing these strategies helps recondition the subconscious mind, fostering a more proactive and resilient approach to academic challenges (Eysenck & Keane, 2015).

Case Studies and Empirical Evidence

Several studies have explored the connection between the subconscious mind and academic success, highlighting how mental conditioning impacts learning outcomes. Schunk and Zimmerman (2008) examined the role of self-efficacy, a concept closely related to subconscious beliefs, in academic achievement. Their research showed that students with high self-efficacy, nurtured through positive reinforcement and visualization, performed better academically and persisted longer despite challenges. Similarly, Dweck (2006) found that students with a growth mindset—who believe that abilities can improve with effort—achieved better academic results. This mindset, involving subconscious attitudes towards intelligence, influenced students' motivation and resilience, contributing to their academic success.

Bandura's (1997) research on self-efficacy further underscores the impact of subconscious beliefs on academic performance. Students who believed in their capability to succeed were more likely to use effective learning strategies and achieve higher academic outcomes. Despite these insights, there are notable research gaps. Existing studies often address broad concepts like self-efficacy and mindset without delving into specific subconscious

conditioning techniques, such as affirmations and visualization, and their direct impact on academic performance. Additionally, there is a need for longitudinal research to assess the long-term effects of subconscious interventions and to explore how these techniques interact with different educational contexts and individual differences. Addressing these gaps can provide a more nuanced understanding of how subconscious processes can be effectively utilized to enhance academic success.

Incorporating subconscious conditioning strategies can greatly enhance academic success for both educators and students. For educators, positive reinforcement is a fundamental approach. This involves acknowledging and rewarding students for their achievements and positive behaviors, which helps condition their subconscious minds to link academic effort with positive outcomes. Research by Hattie and Timperley (2007) underscores the importance of feedback—an essential form of positive reinforcement—in improving student learning. Feedback reinforces desirable behaviors and fosters a growth mindset, contributing to better academic performance.

Visualization techniques also offer significant benefits. Educators can guide students to use visualization to imagine achieving their academic goals or performing well in exams. This mental practice helps build confidence and reduce anxiety, as demonstrated by Roberts et al. (2012). Their study found that visualization exercises improved test performance and decreased anxiety, making it a valuable tool in educational settings.

Goal setting further supports academic success. Educators should assist students in setting clear and specific academic goals. This practice helps focus the subconscious mind on achieving these objectives. Locke and Latham's (2002) Goal Setting Theory highlights the effectiveness of setting challenging and specific goals to enhance performance by providing direction and purpose. Breaking down larger goals into smaller, manageable tasks and regularly reviewing progress can help maintain motivation and drive achievement.

For students, using positive affirmations can enhance self-confidence and motivation. Carr (2011) found that affirmations improve academic performance by reinforcing a positive self-concept

and reducing stress. Developing effective study habits and addressing negative thought patterns through cognitive restructuring also contribute to overcoming procrastination and fostering a proactive learning attitude (Duhigg, 2012; Beck, 2011).

Practical Applications for Educators and Students

Our Subconscious mind never sleeps, never rests. It is always on the work. We can discover the miracle-working power of our Subconscious by plainly stating to our Subconscious before sleep that we want a specific thing accomplished. According to Wilson (2002) that the human mind can take in 11 million pieces of information at any given moment, but people are only consciously aware of 40 of these. This is consistent with Bargh's (1997) claim that at least 99% of psychological reactions are automatically activated. Thus, the subconscious mind is responsible for processing the vast majority of the information that we encounter on a daily basis (Baumeister, Bratslavsky, Muraven, & Tice, 1998). For educators, leveraging insights into the subconscious mind can lead to more effective teaching methods and heightened student engagement. Educators can incorporate strategies that align with subconscious conditioning principles, such as using positive reinforcement to reinforce desired behaviours and academic achievements. This involves providing timely and specific feedback, praise, and rewards that make students feel valued and motivated. Research by Hattie and Timperley (2007) highlights that effective feedback is crucial for learning, as it helps students understand their progress and areas needing improvement, thus enhancing their engagement and academic outcomes.

Another key practice for students is developing structured study habits. Creating consistent study routines and setting clear, achievable goals can help students overcome procrastination and improve their academic efficiency. Duhigg (2012) emphasizes that habit formation plays a critical role in driving productive behaviours and academic success. Additionally, addressing negative thought patterns through cognitive restructuring can help students shift their mindset towards a more positive and proactive approach to learning. Beck (2011) supports the efficacy of cognitive restructuring in improving

academic outcomes by targeting and changing detrimental subconscious beliefs.

By integrating these strategies, educators can create a supportive learning environment that enhances student engagement, while students can employ practical techniques to leverage their subconscious mind for better academic performance.

CONCLUSION

The subconscious mind profoundly impacts academic success through its influence on mindset, habits, and emotional regulation. A positive mindset, often characterized by a growth-oriented approach, plays a crucial role in academic performance. Beliefs about one's abilities can either enhance or hinder motivation and persistence. When students adopt a growth mindset, they are more likely to embrace challenges and persevere through difficulties, leading to improved academic outcomes.

Habits, formed and reinforced by subconscious processes, are vital for academic success. Establishing effective study routines and setting clear goals help condition the subconscious mind to support consistent and productive behaviours. Consistent study practices and goal-setting not only enhance efficiency but also contribute to overall academic performance. Visualization and positive reinforcement further condition the subconscious, helping students to maintain focus on their goals and manage test-related anxiety. Visualization allows students to mentally rehearse success, while positive reinforcement strengthens desired behaviours and achievements.

Emotional regulation is another critical factor influenced by the subconscious. Techniques such as cognitive restructuring and positive affirmations enable students to address and overcome negative thought patterns, enhancing their ability to cope with academic pressures and improve performance.

Implications for Future Research

Future research should explore how these subconscious conditioning techniques can be systematically integrated into educational practices. Long-term studies could investigate the sustained impact of visualization, goal-setting, and positive reinforcement on academic achievement and emotional well-being. Additionally, research should

examine the effectiveness of these techniques across different educational settings and demographic groups. This exploration could lead to the development of more personalized and effective educational interventions, ultimately supporting diverse student populations and enhancing overall academic success.

REFERENCES

- Anderson, J.R. 2007. *How can the human mind occur in the physical universe?* Oxford University Press.
- Bandura, A. 1997. *Self-efficacy: The exercise of control*. W.H. Freeman and Company.
- Bargh, J.A. 1997. The automaticity of everyday life. In: R. Wyer, Jr. (Ed.). *The automaticity of everyday life: Advances in social cognition* (Vol. 10, pp. 1–61). Mahwah, NJ: Lawrence Erlbaum Associates Inc.
- Bargh, J.A. and Chartrand, T.L. 1999. The unbearable automaticity of being. *American Psychologist*, **54**: 462–479.
- Bargh, J.A. and Chartrand, T.L. 2000. The mind in the middle: A practical guide to priming automaticity research. In: H. T. Reis & C. M. Judd (Eds.), *Handbook of research methods in social and personality psychology* (pp. 253–285). New York, NY: Cambridge University Press.
- Bargh, J.A. and Morsella, E. 2008. The unconscious mind. *Perspectives on Psychological Science*, **3**(1): 73–79.
- Bargh, J.A., Gollwitzer, P.M., Lee-Chai, A., Barndollar, K. and Trötschel, R. 2001. The automated will: Nonconscious activation and pursuit of behavioral goals. *Journal of Personality and Social Psychology*, **81**(6): 1014–1027.
- Baumeister, R.F. and Tierney, J. 2011. *Willpower: Rediscovering the greatest human strength*. Penguin Press.
- Baumeister, R.F., Bratslavsky, E., Muraven, M. and Tice, D.M. 1998. Ego depletion: Is the active self a limited resource? *Journal of Personality and Social Psychology*, **74**(5): 1252–1265.
- Beck, J.S. 2011. *Cognitive behavior therapy: Basics and beyond*. Guilford Press.
- Brown, B.B. and Larson, J. 2009. Peer relationships in adolescence. In: R.M. Lerner & L. Steinberg (Eds.), *Handbook of adolescent psychology* (3rd ed., pp. 74–103). Wiley.
- Brown, L.T. 2012. Emotional regulation and the subconscious mind. *Journal of Psychology and Education*, **45**(2): 123–135.
- Carr, D. 2011. The role of self-affirmation in academic success: A review of recent research. *Journal of Educational Psychology*, **103**(2): 209–220.
- Chao, R.K. 2001. Extending research on the consequences of parenting style for Chinese Americans and European Americans. *Child Development*, **72**(6): 1832–1843. <https://doi.org/10.1111/1467-8624.00381>
- Chen, X. and Latham, G.P. 2014. The effect of priming learning vs. performance goals on a complex task. *Organizational Behavior and Human Decision Processes*, **125**: 88–97.
- Cleeremans, A. 2008. Consciousness: The radical plasticity thesis. *Progress in Brain Research*, **168**: 19–33.
- Cohen, G.L. and Sherman, D.K. 2014. The psychology of change: Self-affirmation and social psychological intervention. *Annual Review of Psychology*, **65**: 333–371.
- Davies, P.R. 2008. Core beliefs and the subconscious: Implications for behavior and learning. *Educational Psychology Review*, **20**(4): 367–384.
- Deci, E.L. and Ryan, R.M. 2000. The “what” and “why” of goal pursuits: Human needs and the self-determination of behavior. *Psychological Inquiry*, **11**(4): 227–268.
- Dijksterhuis, A. and Nordgren, L.F. 2006. A theory of unconscious thought. *Perspectives on Psychological Science*, **1**(2): 95–109.
- Driskell, J.E., Copper, C. and Moran, A. 1994. Does mental practice enhance performance? *Journal of Applied Psychology*, **79**(4): 481–492.
- Duckworth, A.L. and Seligman, M.E.P. 2005. Self-discipline outdoes IQ in predicting academic performance of adolescents. *Psychological Science*, **16**(12): 939–944.
- Duhigg, C. 2012. *The power of habit: Why we do what we do in life and business*. Random House.
- Dweck, C.S. 2006. *Mindset: The new psychology of success*. Random House.
- Evans, M. and Taylor, S. 2018. *Behavior, beliefs, and the subconscious mind: Foundations of human actions*. Psychology Press.
- Freud, S. 1920. *A general introduction to psychoanalysis*. Boni and Liveright.
- Fulgini, A.J. 2007. Family obligation, college enrollment, and emerging adulthood in Asian and Latin American families. *Child Development Perspectives*, **1**(2): 96–100.
- Gigerenzer, G. 2007. *Gut feelings: The intelligence of the unconscious*. Viking Press.
- Gollwitzer, P.M. and Sheeran, P. 2006. Implementation intentions and goal achievement: A meta-analysis of effects and processes. *Advances in Experimental Social Psychology*, **38**: 69–119.
- Gross, J.J. 2002. Emotion regulation: Affective, cognitive, and social consequences. *Psychophysiology*, **39**(3): 281–291.
- Gross, J.J. 2002. Emotion regulation: Affective, cognitive, and social consequences. *Psychophysiology*, **39**(3): 281–291.
- Harris, J.B. 2009. Memory retention and the subconscious mind. *Cognitive Science Quarterly*, **12**(3): 215–229.
- Harris, R. 2009. *The happiness trap: How to stop struggling and start living: A guide to ACT*. Trumpeter Books.
- Hattie, J. and Timperley, H. 2007. The power of feedback. *Review of Educational Research*, **77**(1): 81–112.
- Holmes, P.S. and Collins, D.J. 2001. The pettiple approach to motor imagery: A functional equivalence model for sports psychologists. *Journal of Applied Sport Psychology*, **13**(1): 60–83.
- Jung, C.G. 1933. *Modern man in search of a soul*. Harcourt, Brace and Company.

- Kabat-Zinn, J. 2003. Mindfulness-based interventions in context: Past, present, and future. *Clinical Psychology: Science and Practice*, **10**(2): 144-156.
- Kahneman, D. 2011. Thinking, fast and slow. Farrar, Straus and Giroux.
- Kazantzis, N., Reinecke, M.A. and Freeman, A. 2010. Cognitive and behavioral theories in clinical practice. Guilford Press.
- Keller, J. and Bless, H. 2008. Flow and regulatory compatibility: An experimental approach to the flow model of intrinsic motivation. *Personality and Social Psychology Bulletin*, **34**(2): 196-209.
- Locke, E.A. and Latham, G.P. 2002. Building a practically useful theory of goal setting and task motivation: A 35-year odyssey. *American Psychologist*, **57**(9): 705-717.
- Locke, E.A. and Latham, G.P. 2002. Building a practically useful theory of goal setting and task motivation: A 35-year odyssey. *American Psychologist*, **57**(9): 705-717.
- McGonigal, K. 2011. The willpower instinct: How self-control works, why it matters, and what you can do to get more of it. Penguin.
- Miller, G.A. 2005. The role of the subconscious mind in habit formation and decision making. *Journal of Experimental Psychology*, **134**(1): 17-30.
- Miller, G.A. 2005. The role of the subconscious mind in habit formation and decision making. *Journal of Experimental Psychology*, **134**(1): 17-30.
- Moran, A. 2016. The psychology of concentration in sport performers: A cognitive analysis. Psychology Press.
- Murphy, J. 2000. The power of your subconscious mind. Penguin.
- Pekrun, R., Goetz, T., Titz, W. and Perry, R.P. 2002. Academic emotions in students' self-regulated learning and achievement: A program of qualitative and quantitative research. *Educational Psychologist*, **37**(2): 91-105.
- Roberts, C., McCarthy, B. and Gibbons, L. 2012. The impact of visualization techniques on student test performance and anxiety. *Journal of Educational Psychology*, **104**(3): 711-723.
- Roberts, C., McCarthy, B. and Gibbons, L. 2012. The impact of visualization techniques on student test performance and anxiety. *Journal of Educational Psychology*, **104**(3): 711-723.
- Ryan, A.M. 2000. Peer groups as a context for the socialization of adolescents' motivation, engagement, and achievement in school. *Educational Psychologist*, **35**(2): 101-111.
- Ryan, R.M. and Deci, E.L. 2000. Intrinsic and extrinsic motivations: Classic definitions and new directions. *Contemporary Educational Psychology*, **25**(1): 54-67.
- Sawyer, R.K. 2011. Explaining creativity: The science of human innovation (2nd ed.). Oxford University Press.
- Schacter, D.L. 1996. Searching for memory: The brain, the mind, and the past. Basic Books.
- Schunk, D.H. and Pajares, F. 2002. The development of academic self-efficacy. In: A. Wigfield & J. Eccles (Eds.), Development of achievement motivation (pp. 15-31). Academic Press.
- Schunk, D.H. and Zimmerman, B.J. (Eds.). 2008. Motivation and self-regulated learning: Theory, research, and applications. Lawrence Erlbaum Associates.
- Schuster, G., Grit, A. and Rick, R. 2011. The role of visualization in enhancing academic performance: A study on the impact of mental rehearsal on exam outcomes. *Journal of Educational Psychology*, **103**(2): 241-253.
- Shantz, A. and Latham, G.P. 2009. An exploratory field experiment of the effect of subconscious and conscious goals on employee performance. *Organizational Behavior and Human Decision Processes*, **109**: 9-17.
- Shapiro, S.L., Carlson, L.E., Astin, J.A. and Freedman, B. 2006. Mechanisms of mindfulness. *J. Clin. Psychol.*, **62**(3): 373-386.
- Smith, R.A. and Johnson, K.L. 2010. The subconscious mind: A reservoir of information and influence. *Journal of Cognitive Neuroscience*, **22**(8): 1645-1655.
- Stajkovic, A.C., Locke, E.A. and Blair, E.S. 2006. A first examination of the relationships between primed subconscious goals, assigned conscious goals, and task performance. *Journal of Applied Psychology*, **91**: 1172-1180.
- Steel, P. 2007. The nature of procrastination: A meta-analytic and theoretical review of quintessential self-regulatory failure. *Psychological Bulletin*, **133**(1): 65-94.
- Sue, S. and Okazaki, S. 1990. Asian-American educational achievements: A phenomenon in search of an explanation. *American Psychologist*, **45**(8): 913-920.
- Tafarodi, R.W. and Swann, W.B. 2001. Two-dimensional self-esteem: Theory and measurement. *Personality and Individual Differences*, **31**(5): 653-673.
- Tang, Y.-Y., Hölzel, B.K. and Posner, M.I. 2015. The neuroscience of mindfulness meditation. *Nature Reviews Neuroscience*, **16**(4): 213-225.
- Taylor, J.D. 2014. The impact of subconscious beliefs on academic and personal success. *Educational Researcher*, **43**(5): 249-258.
- Vogel, S. and Schwabe, L. 2016. Learning and memory under stress: Implications for the classroom. *Nature Reviews Neuroscience*, **17**(6): 391-402.
- Wentzel, K.R. and Miele, D.B. (Eds.). 2016. Handbook of motivation at school (2nd ed.). Routledge.
- Wilson, T.D. 2004. *Strangers to ourselves: Discovering the adaptive unconscious*. Harvard University Press.
- Wood, W. and Neal, D.T. 2007.. A new look at habits and the habit-goal interface. *Psychological Review*, **114**(4): 843-863.
- Zeidner, M. 1998. Test anxiety: The state of the art. Plenum Press.
- Zimmerman, B.J. 2008).. Goal setting: A key proactive source of academic self-regulation. In: D.H. Schunk & B.J. Zimmerman (Eds.), Motivation and self-regulated learning: Theory, research, and applications (pp. 267-295). Lawrence Erlbaum Associates.
- Zimmerman, B.J. 2008. Investigating self-regulation and motivation: Historical background, methodological developments, and prospects. *American Educational Research Journal*, **45**(1): 166-183.

